# MANATEE COUNTY GOVERNMENT

## Nonprofit Investment Process

October 2025

# Nonprofit Investment Process

- Alignment of nonprofit investment recommendations with County priorities
- Ensures fiscal responsibility and accountability
- Promotes transparency in decision-making
- Supports long-term community independence

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# Annual Priority-Setting

Staff Present an Annual brief on:

- Previous year's community impact
- Pressing community needs
- Strategic County goals

Board Action: Priorities discussed/voted at BOCC meeting

Output: Investment Priorities shared with applicants

# Non Profit Workshop

*In Partnership with Local Foundations & Results 1st*

Prepares agencies for success through hands-on training in:

- Overview of Results 1st
- Grant writing
- Fiscal readiness
- Outcome measurement
- Builds nonprofit capacity and ensures strong, competitive applications

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# Streamlined, Tiered Review Process

Tier 1: Compliance Review (Staff)

- Confirms eligibility, legal standing, financial stability

Tier 2: Impact & Strategy Panel:

- Foundation leaders, subject-matter experts (trained on Results 1st)
- Site visits/interviews
- Non-Profit Public Presentations
- Evaluates relevance, delivery, scalability, BOCC alignment
- Commissioner liaison observes for Board vision

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# Ongoing Engagement

- **Quarterly Check-Ins:** Short, structured updates on progress and needs
- Fiscal Reviews/Forensic Audits
- **Impact Reports:** Photos, stories, and short videos that highlight outcomes and community success
- **Metrics:** Clear, measurable performance indicators tied to County priorities
- **ROI Focus:** Short-term help that leads to long-term independence and measurable community benefit

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# Transparency & Recognition

- Public Posting: Funded partners, purposes, progress online
- Community Recognition: Partners present at BOCC/public briefings
- Annual Community Impact Report: Shows ROI, independence, value

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# Cone of Silence – When and Why

What: A designated period of time when communication between applicants, reviewers, and the BOCC is restricted.

When: From application submission to BOCC investment vote

Why:

- Ensures fairness
- Prevents lobbying/undue influence
- Decisions based on criteria, priorities, transparency
- Protects integrity of staff/panel recommendations

Guidelines: Communicate only via formal process (no direct lobbying)

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# Emergency Investment Process

Rapid response to urgent needs

Process:

- Staff verify eligibility and confirm emergent need
- Investment Review Committee: scores application and provides recommendation at next scheduled meeting
- BOCC reviews recommendation
- Focus: Short-term relief, measurable outcomes

Accountability: Weekly crisis updates; post-crisis impact report

Cone of Silence: Applies for fairness and maintains standard practice

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# Results 1st

Result:  A measurable change at the End-of-program showing a specific, verifiable improvement tied to the program/county priority.

- Milestone: A verifiable, time-bound step showing meaningful progress toward the final result.
- Verification: Documented evidence (data, assessments, or observations) confirming achievement of a milestone or result.

Priority: The central challenge or need the program addresses, reflecting alignment with the BOCC's established priorities.

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# Summary and Next Steps

Recap: Transparent process aligning investments with County goals

Benefits: Fiscal responsibility, measurable ROI, reduced dependency

Next Steps: Implement priority-setting, monitor for improvement

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